Hon Justice Iain Ross AO   
President   
Fair Work Commission   
Level 4/11 Exhibition Street  
MELBOURNE VIC 3000

Via email: chambers.ross.j@fwc.gov.au

Dear Justice Ross

**REQUEST TO VARY *REAL ESTATE INDUSTRY AWARD* *2020* (MATTER NUMBER AM 2020/12)**

I am aware that the Real Estate Institute of Australia (REIA), on behalf of the state and territory real estate institutes, has made a submission to the Fair Work Commission (the Commission) to vary the *Real Estate Industry Award 2020* (the Award) in response to the COVID-19 pandemic to keep as many real estate sales people employed as possible.

REIA has requested that the Commission agree to a halving of the Minimum Income Threshold Amount (MITA) in the current circumstances to keep as many agents employed under the Award, as possible.

If this is agreed to, in my agency alone, this would mean that I would be able to hold on to XXX salespeople which I would otherwise have to let go as we attempt to stay open as long as we can.

I am writing in full support of REIA’s submission and urge the Commission to agree to this variation.

Yours faithfully

NAME  
AGENCY  
ADDRESS